

May 12, 2021

Chairman Ron Wyden Senate Finance Committee 219 Dirksen Senate Office Building Washington, DC 20510

Ranking Member Mike Crapo Senate Finance Committee 219 Dirksen Senate Office Building Washington, DC 20510 Chairman Richard Neal House Ways and Means Committee 1102 Longworth House Office Building Washington, DC 20515

Ranking Member Kevin Brady House Ways and Means Committee 1139 Longworth House Office Building Washington, DC 20515

Dear Chairmen Wyden and Neal and Ranking Members Crapo and Brady,

I write on behalf of the Family Business Coalition to oppose the creation of a new capital gains tax due at death as called for in the administration's American Families Plan. Family businesses built through multiple generations that started with little or no basis could face crippling capital gains taxes under this proposal. This new capital gains tax imposed at death at a rate as high as 39.6% would come in addition to the current 40% estate tax and create yet another hurdle for family businesses hoping to pass to the next generation of ownership.

Recently, over 130 <u>House Republicans</u> signed a letter to House leadership opposing this change and 14 <u>House Democrats</u> wrote House leadership with concerns about protecting family businesses, farms, and ranches from the full brunt of this proposal. Over 154 small business associations and organizations support Reps. Jason Smith (R-MO) and Sanford Bishop's (D-GA) renewed efforts to repeal the unfair and economically harmful estate tax altogether. An additional capital gains tax due at death would target family businesses in a similar way to the estate tax — business may be inventory or land heavy but lack the cash on hand to pay a new massive capital gains tax upon the death of a business owner. Businesses that lack the liquid cash on hand to pay estate and capital gains taxes at death may be forced to fire workers, close branches, sell off equipment, or in the worst cases close the businesses altogether.

Family businesses, farms, and ranches are playing a central role in helping to bring back good paying jobs and restoring a healthy economy. Imposing yet another layer of taxation due at death would be counterproductive towards helping these small businesses keep their doors open and their workers employed.

Regards.

Palmer Schoening Chairman Family Business Coalition



March 9, 2021

Senator John Thune 511 Dirksen Senate Office Building Washington, DC 20510 Congressman Jason Smith 2418 Rayburn House Office Building Washington, D.C. 20515

Dear Senator Thune and Congressman Smith:

The undersigned organizations support your bill, the Death Tax Repeal Act.

We appreciate your work to lead the country towards a common sense tax code that does not impose a destructive double or triple tax at death. We support full and permanent repeal of the federal estate tax for the following reasons:

Repealing the death tax would spur job creation and grow the economy. Many studies have quantified the potential job growth that would result from estate tax repeal. In 2017, the Tax Foundation found that the US could create over 150,000 jobs by repealing the estate tax. A 2012 study by the House Joint Economic Committee found that the death tax has destroyed over \$1.1 trillion of capital in the US economy – loss of small business capital means fewer jobs and lower wages. Lawrence Summers, former Secretary of the Treasury under President Clinton; Alicia Munell, member of President Clinton's Council of Economic Advisors; Joseph Stiglitz, a Nobel laureate for economics; and Douglas Holtz-Eakin, former CBO Director have all published work on the death tax's stifling effect on job growth and the economy as a whole.

The death tax contributes a very small portion of federal revenues. The estate tax currently accounts for approximately one half of one percent of federal revenue. A 2016 Tax Foundation analysis found repeal of the death tax would increase federal income taxes by \$145 billion over 10 years using a more realistic, "dynamic" economic analysis. In addition, the death tax forces family businesses to waste money on expensive insurance policies and estate planning. These burdensome compliance costs make it even harder for business owners to expand their businesses and create more jobs.

A super-majority of likely voters supports eliminating the death tax. Poll after poll has indicated that a super-majority of likely voters supports repealing the estate tax. Typically, two-thirds of likely voters support full and permanent repeal of the death tax. People instinctively feel that the estate tax is not fair. A 2017 NPR/Ipsos Poll found that 65 percent of respondents favored repealing the estate tax, including 51 percent of self-identified Democrats polled.

The death tax is unfair. It makes no sense to require grieving families to pay a confiscatory tax on their loved one's nest egg. Far too often this tax is paid by selling family assets like farms and businesses. Other times, employees of the family business must be laid off and payrolls slashed. No one should be punished for fulfilling the American dream.

The negative effects of the estate tax make permanent repeal the only solution for family businesses and farms. Your legislation will help America's family businesses create jobs, expand operations, and grow the economy. We thank you for your leadership on this important issue.

FOOD MARKETING INSTITUTE

NATIONAL ASSOCIATION OF ELECTRICAL DISTRIBUTORS

Food Marketing Institute

National Association of

Electrical Distributors

NAED

Signed,



AMT – The Association For Manufacturing Technology



Heating, Air-conditioning, & Refrigeration Distributors International





American Supply Association



Agricultural Retailers Association



National Lumber & Building Material Dealers Association



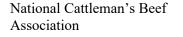
National Cotton Council of America



Associated Equipment Distributors



National Confectioners Association





International Franchise Association



ALEC Action



National Grocers Association



Hardwood Federation



Natural. Crafted. Responsible. Formerly HPVA®

Decorative Hardwoods Association



AMAC Action



Forest Landowners Association





Consumer Action for a Strong Economy



Metal Construction Association



American Trucking Associations



Air Conditioning Contractors of America



Associated Builders and Contractors, Inc.

American Commitment



National Insulation Association



Truck Renting and Leasing Association



Institute For Liberty



Americans for Tax Reform



National Association of Home Builders



Log Cabin Republicans



North American Meat Institute



Council for Citizens Against Government Waste







Industrial Minerals Association - North America



Gases and Welding Distributors Association



Driving Innovation.

ISSA—The Worldwide Cleaning Industry Association



PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION® Best People. Best Practices.®

Plumbing-Heating-Cooling Contractors—National Association



Wine & Spirits Wholesalers of America



Mason Contractors Association of America



International Sleep Products Association



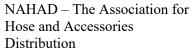
NTCA – The Rural Broadband Association



Independent Lubricant Manufacturers Association



ACCESSORIES DISTRIBUTION





National Grange



Coalition of Franchisee Associations



National Taxpayers Union



Arizona Free Enterprise Club



National Electrical Contractors Association



American Sheep Industry Association



Associated Wire Rope Fabricators



International Housewares Association



American Bus Association



National Industrial Sand Association



Equipment Marketing & Distribution Association



American Business Defense Council



Auto Care Association



Energy Marketers of America



Association of Equipment Manufacturers



National Ready Mixed Concrete Association



National Club Association



Education Market Association



National Black Chamber of Commerce



American Conservative Union



American Foundry Society



Aeronautical Repair Station Association



National Christmas Tree Association



Frontiers of Freedom



National Small Business Association



Club for Growth



American Loggers Council



International Association of Plastics Distribution (IAPD)



Small Business & Entrepreneurship Council



Professional Beauty Association



Americans for Prosperity



for the Self-Employed

National Association for the Self-Employed



The Dude Ranchers' Association



United States Cattlemen's Association



Family Business Association of California



Material Handling Equipment Distributors Association



Kitchen Cabinet Manufacturers Association



Conservatives for Property Rights



National Marine Distributors Association



INTERNATIONAL SIGN ASSOCIATION

International Sign Association



American Beverage Licensees



FreedomWorks

Maryland Taxpayers Association

Maryland Taxpayers Association



Land Improvement Contractors of America



A M E R I C A N HORSE COUNCIL American Horse Council





Prosperity



Printing United Alliance



Franchise Business Services (representing Buffalo Wild Wings franchisees)



National Pasta Association



Hispanic Leadership Fund



NACS – The Association for Convenience and Fuel Retailing



Rural & Agriculture Council of America



Kentucky Forest Industries Association



Association for Print Technologies



National Candle Association



American Moving & Storage Association



Independent Medical Distributors Association



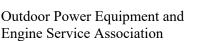
Irrigation Association



Home School Legal Defense Association









Independent Electrical Contractors



National Renderers Association



NATSO, Representing America's Travel Plazas and Truckstops



National Franchisee Association (representing Burger King franchisee)



Service Station Dealers of America and Allied Trades (SSDA-AT)



Water & Sewer Distributors of America



National Association of RV Parks & Campgrounds (ARVC)



Equipment Dealers Association



Metals Service Center Institute



Competitive Enterprise Institute



National Utility Contractors Association



National Wooden Pallet & Container Association



NTEA – The Association for the Work Truck Industry



United Egg Producers



Southeastern Lumber Manufacturers Association



Sazerac



National Community Pharmacists Association



Jewelry Industry Distributors Association

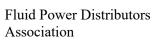


Retail Packaging Association



Financial & Security Products Association







Security Hardware Distributors Association



Window and Door Manufacturers Association



Appalachian Hardwood Manufacturers Inc.



Business & Institutional Furniture Manufacturers Association



The Latino Coalition



WMDA Service Station & Automotive Repair Association



Washington Area New Auto Dealers Association



Wholesale Florists & Florist Supplier Association



International Sealing Distribution Association



U.S. Business and Industry Council



Let Freedom Ring



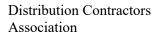
60 Plus Association



Convenience Distribution Association









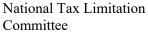
American Pipeline Contractors Association



Less Government



Taxpayers Protection Alliance





ampaign for iberty

Campaign for Liberty

American Values



Institute for Policy Innovation



Family Business Coalition



Power and Communication Contractors Association



American Civil Rights Union



Center for Individual Freedom



Heritage Action for America