March 25, 2015

Senator John Thune                Congressman Kevin Brady  
511 Dirksen Senate Office Building 301 Cannon House Office Building  
Washington, DC 20510              Washington, DC 20515

CC: Majority Leader Mitch McConnell and Majority Whip John Cornyn

Dear Senator Thune:

The undersigned organizations support your bill, the *Death Tax Repeal Act of 2015*.

We appreciate your work to lead the country towards a common sense tax code that does not impose a destructive double or triple tax at death. We support full and permanent repeal of the federal estate tax for the following reasons:

**Repealing the death tax would spur job creation and grow the economy.** Many studies have quantified the job losses caused by the death tax. Last year the Tax Foundation and Heritage Foundation both found that the US could create over 100,000 jobs by repealing the death tax. A 2012 study by the House Joint Economic Committee found that the death tax has destroyed over $1.1 trillion of capital in the US economy -- loss of small business capital means fewer jobs and lower wages. Lawrence Summers, former Secretary of the Treasury under President Clinton; Alicia Munell, member of President Clinton's Council of Economic Advisors; Joseph Stiglitz, a Nobel laureate for economics; and Douglas Holtz-Eakin, former CBO Director have all published work on the death tax's stifling effect on job growth and the economy as a whole.

**The death tax contributes a very small portion of federal revenues.** The death tax currently accounts for less than half of one percent of federal revenue. There is a good argument that not collecting the death tax would create more economic growth and lead to an increase in federal revenue from other taxes. A 2014 Tax Foundation analysis found repeal of the death tax would increase federal revenues by $3.3 billion per year using a more realistic, “dynamic” economic analysis. In addition, the death tax forces family businesses to waste money on expensive insurance policies and estate planning. These burdensome compliance costs make it even harder for business owners to expand their businesses and create more jobs.

**The death tax falls particularly hard on minorities.** The death tax threatens to confiscate generational capital from African-American and minority communities. Death tax liabilities bankrupted the Chicago Defender – the oldest black-owned daily newspaper in the United States – and will reduce net African-American wealth by 13 percent, according to a study conducted by Boston College professors John Haven and Paul Schervish. According to a 2004 Impacto Group poll, 50 percent of Hispanic business owners know someone who sold their business to pay the death tax and a quarter expect to sell their business because of the death tax.
A super-majority of likely voters support eliminating the death tax. Poll after poll has indicated that a super-majority of likely voters support repealing the death tax. Typically, two-thirds of likely voters support full and permanent repeal of the death tax. People instinctively feel that the death tax is not fair.

The death tax is unfair. It makes no sense to require grieving families to pay a confiscatory tax on their loved one’s nest egg. Often this tax is paid by selling family assets like farms and businesses. Other times, employees of the family business must be laid off and payrolls slashed. No one should be punished for fulfilling the American dream.

The negative effects of the death tax make permanent repeal the only solution for family businesses and farms. Your legislation will help America’s family businesses create jobs, expand operations, and grow the economy. We thank you for your continued leadership on this important issue.

Signed,

AMT – The Association for Manufacturing Technology
Food Marketing Institute
American Wholesale Marketers Association
International Franchise Association
American Supply Association
Agricultural Retailers Association
Heating, Air-conditioning, & Refrigeration Distributors International
National Association of Electrical Distributors
National Lumber and Building Material Dealers Association
National Council of Farmer Cooperatives
American Trucking Association
Associated General Contractors of America
American Beverage Licensees

Mason Contractors Association of America

International Foodservice Distributors Association

ISSA – The Worldwide Cleaning Industry Association

United Fresh Produce Association

WADA Service Station & Automotive Repair Association

International Association of Plastics Distribution

United States Cattlemen’s Association

International Sign Association

Auto Care Association

National Black Chamber of Commerce

National Small Business Association

International Housewares Association

Petroleum Marketers Association of America

National Funeral Directors Association
<table>
<thead>
<tr>
<th>Professional Beauty Association</th>
<th>North American Meat Institute</th>
<th>Service Station Dealers of America and Allied Trades</th>
</tr>
</thead>
<tbody>
<tr>
<td>Printing Industries of America</td>
<td>Truck Renting and Leasing Association</td>
<td>Small Business &amp; Entrepreneurship Council</td>
</tr>
<tr>
<td>American Foundry Society</td>
<td>National Propane Gas Association</td>
<td>Plumbing-Heating-Cooling Contractors Association</td>
</tr>
<tr>
<td>Forest Landowners Tax Council</td>
<td>NPES – The Association for Suppliers of Printing, Publishing and Converting Technologies</td>
<td>Irrigation Association</td>
</tr>
<tr>
<td>National Insulation Association</td>
<td>Hispanic Leadership Fund</td>
<td>Woodworking Machine Industry Association</td>
</tr>
<tr>
<td>National Printing Services</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>